



Al. Jana Pawła II 80 lok. 116 • 00-175 Warszawa • tel. +48 222 610 100

Due to the dynamic growth of Peoplefone Polska S.A., we are looking for active, ambitious, and dedicated professionals specializing in the sales of telecommunications solutions (Virtual PBX, SIPTRUNK).

Position: SALES SPECIALIST

Experience in the telecommunications industry and strong personal contacts with potential clients will be an additional advantage during the recruitment process.

Job Description:

- Actively acquiring new B2B clients
- Independent work within the assigned region (province)
- Acquiring business partners and building long-term cooperation with them
- Managing the entire sales process independently – from identifying customer needs to finalizing the order
- Conducting business negotiations and building trust with clients
- Actively seeking out and fostering long-term relationships with business partners

Requirements:

- Experience in the telecommunications industry is not required – we provide training and support.
- Strong communication and interpersonal skills
- Category B driving license
- Determination in achieving assigned goals and punctuality
- Ease in establishing new contacts
- Analytical thinking skills

We Offer:

- Base salary plus commission for acquired clients
- Company car after the probationary period
- Career development opportunities, including training and the chance to build your own sales team
- Participation in interesting, innovative projects
- Access to modern technologies
- Friendly working atmosphere in a close-knit team
- Essential work tools provided

If you are interested in joining our team, please send your CV to: praca@plfon.pl

Please include the following consent clause:

“I hereby consent to the processing of my personal data by Peoplefone Polska S.A. for the purpose of recruitment for the position I am applying for.”

If you also agree to have your data processed for future recruitment processes, please add:

“I consent to the processing of my personal data by Peoplefone Polska S.A. for the purposes of future recruitment processes.”

Data Controller: Peoplefone Polska S.A.