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Due to the dynamic growth of Peoplefone Polska S.A., we are looking for active, ambitious, and dedicated professionals specializing in the sales of telecommunications solutions (Virtual PBX, SIPTRUNK).

Position: Regional Sales Manager

Experience in the telecommunications industry and strong personal contacts with potential clients will be an additional advantage during the recruitment process.

Job Description:

- Actively acquiring new B2B clients
- Independent work within the assigned region (province)
- Acquiring business partners and building long-term cooperation with them
- Managing the entire sales process independently – from identifying customer needs to finalizing the order
- Conducting business negotiations and building trust with clients
- Actively seeking out and fostering long-term relationships with business partners

Requirements:

- Knowledge of the telecommunications market
- Solid understanding of VoIP – **mandatory**
- Knowledge in the area of PBX solutions or Contact Center systems sales
- Strong communication and interpersonal skills
- Category B driving license
- Determination in achieving assigned goals and punctuality
- Ease in establishing new contacts
- Analytical thinking skills

We Offer:

- Base salary plus commission for acquired clients
- Company car after the probationary period
- Career development opportunities, including training and the chance to build your own sales team
- Participation in interesting, innovative projects
- Access to modern technologies
- Friendly working atmosphere in a close-knit team
- Essential work tools provided

If you are interested in joining our team, please send your CV to: praca@plfon.pl

Please include the following consent clause:

“I hereby consent to the processing of my personal data by Peoplefone Polska S.A. for the purpose of recruitment for the position I am applying for.”

If you also agree to have your data processed for future recruitment processes, please add:

“I consent to the processing of my personal data by Peoplefone Polska S.A. for the purposes of future recruitment processes.”

Data Controller: Peoplefone Polska S.A.